



### **Dairy production**

Level -II

## Learning Guide - 01

Unit of Competence: - Participate in workplace

Communication

Module Title: - Participating in workplace

Communication

LG Code: AGR DRP2 M1 LO1-LG-1

TTLM Code: AGR DRP2 TTLM 1219v1

# LO1:- Obtain and convey workplace information



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 0 of 73

TTLM: AGR DRP2 version 1





Instruction Sheet	Learning Guide #01
-------------------	--------------------

This learning guide is developed to provide you the necessary information regarding the following content coverage and topics –

- · Accessing information from appropriate sources.
- Using effective questioning, listening and speaking skill.
- Appropriate medium to transfer information and ideas.
- Appropriate non- verbal communication.
- Appropriate lines of communication with
- Workplace procedures for the location and storage of information.
- Carrying out personal interaction.

This guide will also assist you to attain the learning outcome stated in the cover page. Specifically, upon completion of this Learning Guide, you will be able to –

- Access information from appropriate sources.
- Use effective questioning, listening and speaking skill.
- Appropriate medium to transfer information and ideas.
- Appropriate non- verbal communication.
- Appropriate lines of communication
- Workplace procedures for the location and storage of information.
- Carry out personal interaction.

#### **Learning Instructions:**

TTLM: AGR DRP2 version 1

- 1. Read the specific objectives of this Learning Guide.
- 2. Follow the instructions described in number 1 to 5.
- 3. Read the information written in the "Information Sheets (1, 2, 3,4,5,6 and 7). In page 3, 9, 12, 20, 24,26,and 29 respectively



TVET Program: Dairy production Level II





- 4. Try to understand what are being discussed. Ask you teacher for assistance if you have hard time understanding them.
- 5. Accomplish the "**Self-check 1, 2, 3,4,5,6 and 7" in page -.** 8.11,19,23,25,28 And 30.

**Information Sheet-1** 

Accessing information from appropriate sources



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II

TTLM, DEC. 2019

Page 2 of 73





#### Introduction

Communication is defined as a creation of thoughts, ideas, feelings, emotions and understandings between sender(s) and receiver(s). Communication is essential for building and maintaining relationships at a workplace. Communication does not occur until one has fully understood intended messages by the sender. Therefore to make oneself understood as intended is an important part of the communication process.

In any case a receiver may hear what the speaker has said but not understand it. Since different people understand things differently, understanding is a personal matter among people. If the idea received is not the one intended, then communication is said to have not taken place. This means that the sender of information has merely written, spoken or does something else. Every day, we talk to the members of our family, friends and relatives on various issues. We receive letters from our friends and relatives on different occasions. We also reply to their letters. Sometimes to convey urgent messages we send telegrams or make telephone calls. In this process we are able to share the information with others.

Communication can also be defined as a process of sharing facts, ideas, opinions, thoughts and opinions through speech, written messages, gestures and symbols between two or more people. Hence, all the activities involved in the process of sharing or exchanging these components is merely known as communication. All of us know that man is a social animal. He cannot survive in isolation. As a member of the society he is dependent on others. For most of the things he has to take help from others. But the question is, how does one know what the other wants? One has to convey his feelings, thoughts, ideas, requirements, experiences, etc. to another in such a way that the latter understands those correctly. The same thing happens to business also. It provides information to the customers, government, owners, employees, etc. and at the same time receives information from them.

A **work place communication** is a process of interaction among employees or between an employer and employees in a workplace. Such type of interaction which involves the



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





transmission and receiving of verbal, signal or written messages for the purpose of task accomplishment is known as a *workplace communication*.

#### **Components of Communication Process**

**Source:** - Is the person or group who produce encode and transmit information. It is the first component in the communication process. Sources can be a group of people or an institution. For instance, in a lecture or teaching session, the teacher is the source of information. Other sources can be Speakers, writers, journalists and other presenters.

**Message:** - is an idea that will be communicated to another party. It is based on a source idea intended to be used by the audience. For example, if the message is between two friends, the message will take a different form than if communicating with a superior. Message does not only means information or speech conveyed but also non-verbal components of communication such as facial expressions, tone of voice, gestures and other aspects of the body language. The non-verbal components of message provide additional information about the message being transmitted.

**Channel**: - is a medium of communication. It refers to the physical means by which the message is transferred from one person to another. Channel is a medium between source and receiver. Since this unit is concerned with a face to face type of communication, the channels which could be considered are written forms and speech. The channel transmits messages from one party to another without changing the basic theme and context of the information. Channels can be: a piece of paper, media like radio, TV, Internet etc.

**Receiver: -** Refers to an individual or a group of individuals who take up messages in the communication process. They are also known as the *audience* of information. This part of the communication process uses channels to receive messages from the source

**Encoding:** - is a process of putting messages into understandable codes and written symbols. Message is put into forms suitable for transmission. The message will take



TTLM : AGR DRP2 version 1

TVET Program: Dairy production Level II





different forms of encoding if it is either spoken or written. For instance if a source wants to warn tourists not to take images of a recreation place he/she may put the idea by writing like:- " *Taking photographs is strictly forbidden*".

**Decoding:-** It is a process of interpreting the received written codes and symbols into an understandable idea or message. It is the process where a receiver internalizes the information or content of messages sent by the source. In this case the receiver of information compares the messages with his/her past experience and external stimuli.

**Feedback**: - Is the final component in communication process. It is a step where the receiver of information conveys back whether the received information has been understood or not. In this case, the receiver formats an appropriate response to the first communication based on the channel and finally sends it back to the source. Feedback consists of messages the receiver returns which enable the source to understand how accurately the message has been sent as well as the receiver's reactions to it. The receiver can respond to either *intentional* or *unintentional* messages.

The types of feedback range from direct verbal statements to subtle facial expressions or changes in body posture which might indicate the sender that the receiver feels uncomfortable with the message. In this case the source can adapt, modify or improve the styles to make the communication process more effective. For instance, the receiver might react saying "Say that again, I don't understand" when the message sent is not clear or not heard.

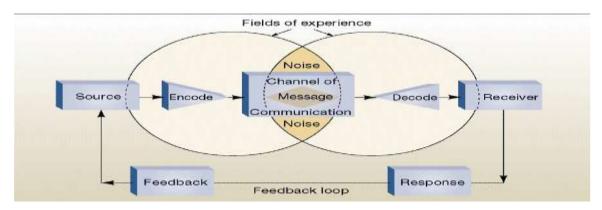


Fig 1. Components of the communication process



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 5 of 73

TTLM: AGR DRP2 version 1





In the above figure, the term "fields of experience" refers to the area of knowledge and experience attained by both the source and the receiver in the communication process. It shortly means what the source and the receiver actually know, understand and are culturally or socially familiar with. As shown by these two circles, the intersection area is a place where the source and the receiver understand each other. Feedback *loop* is a continuous and cyclical process of giving and receiving feedback in a work place.

#### 1.1. Accessing Specific and relevant information from appropriate sources

#### 1.1.1. Appropriate sources

#### Appropriate sources relevant information includes

- Team members
- Supervisor/Department Head

TTLM: AGR DRP2 version 1

- Suppliers
- Trade personnel

- Local government
- Industry bodies

As individuals, it is very difficult to know what information to absorb and what to screen out. What is the milk and what is the butter?

Some of the most important qualities that make information useful for planning and decision-making are:

- Accurate: Information that is true, verifiable and not deceptive. Accurate information is based on empirical data and can be validated by **comparing sources** or checking for internal consistency.
- **Current:** Information that is applicable to the present time. Keeping information current requires a process of eliminating the old and adding the new. Information should be reviewed and updated timely to be current.
- **Relevant**: Relevant information applies to the interests of the individuals who use it for the decisions they are facing. It should reduce a person's uncertainties while facilitating choice and planning.



TVET Program: Dairy production Level II





- Specific: For information to be specific, it must contain concrete facts. General observations are often interesting and can provide a background for further analysis, but facts are essential to realistic planning and decision-making.
- Understandable: People using information must be able to comprehend it before they can use it. Data must be analyzed and converted into words. The content of the message should avoid ambiguities and be informative to the intended audience.
- Comprehensive: The information should include all the important categories within its scope of coverage.
- **Unbiased:** It is unbiased when the individual or organization delivering the information has no vested interest in the decisions or plans of the people who are receiving the information.

Comparable: The information presented should be of uniform collection, analysis, content, and format so that a user of the information can compare and contrast the various files.

Self-Check -1	Written Test

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

- 1. What is communication?
- 2. What is workplace communication?



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

TTLM, DEC. 2019

Page 7 of 73





Note: Satisfactor	y rating - 4 points	Unsatisfactory	y - below 3	points

# **Answer Sheet** Score = \_\_\_\_ Rating: \_\_\_\_\_ Name: \_\_\_ Date: \_\_\_\_\_ **Short Answer Questions**

Information Sheet-2	Using effective questioning, listening and sp skill	peaking
---------------------	---	---------

#### 2.1. Using Effective questioning, active listening and speaking skills to gather and convey information.

To gain the information, you must consistently exercise excellent interpersonal communication skills. This involves several factors: receiving, storing, retrieving, giving, and interpreting information. It is important that members of a group communicate freely with each other. Exchange of information often involves a "transaction," a stimulus followed by a response. It's important that these transactions be kept open or



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

Page 8 of 73





complementary. Crossed or blocked transactions result in people talking at one another with no real communication. As a result, information is not exchanged.

- 1. Information is received through hearing, seeing, feeling, tasting, and smelling: Obviously, we receive information by reading what is written or listening to what is said and we often do a poor job of these. We also receive powerful messages through facial expressions, body language, an individual's general appearance, costume, etc. The more ways we use to gather information, the better the information is received, understood and put to use. Most people store the information they receive in their memories. The memory can be supported with notes, sketches, written references, and similar techniques.
- 2. Retrieving or recalling information is important: It often is closely related to how the information is stored. People known for outstanding memories have simply developed an effective retrieval system. This can include memorizing using memory joggers, repeating the information as it is received, taking subtle notes, and skilful use of references.
- **3. Giving information involves the same five senses used to receive it:** In giving information, however, speaking or writing clearly, using visual methods, watching and being sensitive to the group, asking for feedback and summarizing what has been given results in an effective transfer of information.
- **4. Clear communication is essential:** Avoid initials, acronyms, technical jargon, and unfamiliar words in communicating with others. The success of acquiring information will depend largely on how well you communicate with others.
- **5. be clear about how accurate you need to be:** Higher accuracy is always more desirable than lower accuracy. However, in some cases you may not need precise figures or detailed opinions based on a representative sample, but only a general impression. For example, you can choose to do a series of 50 measurements on process to measure exact productivity. But you might only need to know if most customers are satisfied with the products, for which discussion with several customer leaders might be sufficient.



TVET Program: Dairy production Level II





6. be clear about the task that needs to be accomplished and whether it concerns qualitative and/or quantitative information: Consider whether a method is needed to collect, collate, analyze, synthesize or disseminate information. Does the performance question or indicator for which you are seeking a method require quantitative, qualitative or both types of information?

Think about whether you need individual or group opinions. Also, consider how the people involved prefer and are able to communicate, as this determines the choice of medium: written, oral, visual and/or dramatic. Some methods are based on diagrams, while others focus on written information.

|--|

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

1. List several factors involved in excellent interpersonal communication skills.

Note: Satisfactory rating - 3 points **Unsatisfactory - below 2 points** 



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

Page 10 of 73





#### **Answer Sheet**

Score =
Rating:

Name:	Date:
Short Answer Questions	
1	

Information Sheet-3	Using Appropriate medium to transfer information and ideas
---------------------	--

#### 3.1. Using appropriate medium to transfer information and ideas

Selecting the best medium for your message can make the difference between effective and ineffective communication.

A medium is the form through which you choose to communicate your message. You may choose to talk with someone face-to-face, Memorandum, notice, write a letter, send an e-mail message, or record a podcast with information discussion today's everexpanding technology; you often have a variety of media options from which to choose.



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

TTLM, DEC. 2019

Page 11 of 73





#### **Advantages of Oral Media at Workplace**

Primary oral media include face-to-face conversations, interviews, speeches, in-person presentations, and meetings. Being able to see, hear, and react to each other can benefit communicators, giving oral media several advantages:

- they provide immediate feedback.
- they allow a certain ease of interaction.
- they involve rich nonverbal cues (both physical gestures and vocal inflections).
- they help you express the emotion behind your message.

Traditional oral media are useful for getting people to ask questions, make comments, and work together to reach a consensus or decision.

Oral communication is best when you need to encourage interaction, express emotions, or monitor emotional responses. Oral media limit participation to those who are present, reduce your control over the message, and make it difficult to revise or edit your message

However, if you don't want or need all that interaction, then oral media can have several disadvantages:

- They restrict participation to those physically present.
- Unless recorded, they provide no permanent, verifiable record of the communication.
- They can reduce the communicator's control over the message, if people interrupt or ask unanticipated questions.
- They often rule out the chance to revise or edit your spoken words.

#### Advantages of Written Communication at Workplace

Written messages take many forms, from traditional memos to glossy reports that rival magazines in production quality.



TVET Program: Dairy production Level II





**Memos** are used for the routine, day-to-day exchange of information within an organization. E-mail continues to replace traditional paper memos in many circumstances, although writers who want more formality or permanence can still opt for paper memos.

**Letters** are written messages sent to recipients outside the organization, so in addition to conveying a particular message, they perform an important public relations function in fostering good working relationships.

**Reports** may be distributed to insiders or outsiders, depending on their purpose and subject. They come in many formats, including preprinted forms, letters, memos, and manuscripts, in lengths from a few pages to several hundred.

#### **❖** Written media have a number of advantages over oral media:

- They allow you to plan and control your message.
- They offer a permanent, verifiable record.
- They help you reach an audience that is geographically dispersed.
- They minimize the distortion that can accompany oral messages.
- They can be used to avoid immediate interactions, including emotional confrontations when communicating controversial messages.

Written media increase your control, help you reach dispersed audiences, and minimize distortion. The disadvantages of written media include difficulty of feedback, lack of nonverbal cues, and the time and skill sometimes required to prepare written messages.

#### **❖** Disadvantages of written media include the following:

- many are not conducive to speedy feedback.
- they lack the rich nonverbal cues provided by oral media.
- they often take more time and more resources to create and distribute.
- elaborate printed documents can require special skills in preparation and production.

In written communication, written signs or symbols are used to communicate. A written message may be printed or hand written. In written communication message can be



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 13 of 73





transmitted via email, letter, report, memo etc. Message, in written communication, is influenced by the vocabulary & grammar used, writing style, precision and clarity of the language used.

**Written Communication is** most common form of communication being used in business. So, it is considered core among business skills. Memos, reports, bulletins, job descriptions, employee manuals, and electronic mail are the types of written communication used for internal communication. For communicating with external environment in writing, electronic mail, Internet Web sites, letters, proposals, telegrams, faxes, postcards, contracts, advertisements, brochures, and news releases are used.

#### Advantages of written communication include:

#### Messages can be:

- ✓ Edited and revised many time before it is actually sent.
- ✓ Written communications provide record for every message sent and can be saved for later study.
- ✓ A written message enables receiver to fully understand it and send appropriate feedback.

**Disadvantages of written communication** includes: Unlike oral communication, written communication does not bring instant feedback. It takes more time in composing a written message as compared to word-of-mouth and number of people struggles for writing ability.

#### Use written media when

- You don't need or want immediate feedback
- You don't want or need immediate interaction with the audience
- Your message is complex
- You need a permanent, verifiable record
- Your audience is large and geographically dispersed
- You need to ensure that the message cannot be altered after you send it
- Your message has limited emotional content
- The situation calls for more formality

TTLM: AGR DRP2 version 1



TVET Program: Dairy production Level II

TTLM, DEC. 2019

Page 14 of 73





#### **Use spoken or Oral Media When**

- You want immediate feedback from the audience
- Your message is straightforward and easy to accept
- You don't need a permanent record
- You can gather your audience conveniently and economically
- You want to encourage interaction to solve a problem or reach a group decision
- You want to read the audience's body language or hear the tone of their response
- Your message has an emotional content

#### **Use Electronic Media When**

- You need to deliver a message quickly
- You're physically separated from your audience
- You want to give the audience an opportunity to edit the message (such as editing a word processing document)
- Your message can benefit from multiple media, such as audio and video
- You want to take advantage of electronic media

#### **Electronic Media at Workplace**

Electronic media span a diverse and expanding range of technologies, from e-mail and IM to blogs and podcasts. The growth of electronic communication options is both a blessing and a curse. You have more tools than ever to choose from, but you need to choose the right tools for each message.

Although no hard rules dictate which tool to use in each case, here are a few pointers that will help you determine when to select electronic over more traditional forms:



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





- Voice mail can replace short memos and phone calls when an immediate response isn't crucial. However, voice mail is a poor choice for lengthy, complex messages, since the information is more difficult for receivers to process.
- Teleconferencing, videoconferencing, and online meetings are best for informational meetings and are less effective for highly interactive meetings such as negotiation.
- DVDs (and to a declining extent, videotapes) are effective for sending audiovisual messages to a large number of people. With the growing availability of high-speed Internet service, many video messages once delivered on tape or disk are now delivered online.
- Electronic documents include both word processor files and Adobe's widely popular

Portable Document Format (PDF). Computer users can view PDFs on screen with free reader software, and PDFs are more secure and less vulnerable to viruses than word processor files.

- Faxes have been replaced by e-mail and PDF files in many cases, but they still play an important role in many companies. Internet-based fax services, such as eFax lower the cost by eliminating the need for a dedicated fax line and fax machine.
- E-mail offers speed, low cost, portability, and convenience. It's best for brief, noncomplex information that is time sensitive. With such a quick turnaround time, e-mail tends to be more conversational than traditional media, but not as conversational as instant messaging.

With so many media choices at your disposal today, make sure you choose the most efficient and most effective medium for every message.

#### **Factors to Consider When Choosing Media**

When choosing a medium for your message, select the medium that balances your needs and your audience's needs. Just as critical, however, is considering how your message is affected by important factors such as the following:



TVET Program: Dairy production Level II





- **Media richness.** Richness is a medium's ability to (1) convey a message through more than one *informational cue* (visual, verbal, vocal), (2) facilitate feedback, and (3) establish personal focus. *The richest medium is face-to-face communication; because*,
  - √ it's personal,
  - ✓ it provides immediate feedback (verbal and nonverbal), and
  - ✓ it conveys the emotion behind a message.

At the other extreme are the leanest media—those that communicate in the simplest ways, provide no opportunity for audience feedback, and aren't personalized, such as memos, posters, and podcasts. Generally speaking, use the richest media to send more complex messages and to help communicate emotion. Use leaner media to send simple, routine messages.

- Message formality. Your media choice governs the style and tone of your message. For instance, IM and e-mail can be considered inappropriate for formal messages.
- Media limitations. Every medium has limitations. For example, although face-to-face communication is a rich medium, it's one of the most restrictive because communicating short, simple messages, but it is ineffective for sending complex ones. Your intentions heavily influence your choice of medium. When choosing the appropriate medium; do not forget to consider your audience's expectations. Time and cost also affect medium selection. Good message organization helps you by reducing the time and energy needed to create messages and by making your messages more effective in less time.
- **Sender intentions.** Your choice of medium also influences audience perceptions of your intentions.
- Audience preferences. Make sure to consider which media your audience expects or prefers. Urgency and cost. Various media have different costs and time requirements, so you often need to balance urgency and expense. Once you select the best medium for your purpose, situation, and audience, you are ready to start thinking about the organization of your message.

Misinterpreted messages waste time, lead to poor decision making, and shatter relationships. Therefore, you can see how valuable clear writing and good organization



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 17 of 73





can be successful communicators rely on good organization to make their workplace messages meaningful.

Self-Check -3 **Written Test** 

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

- 1. List appropriate medium to transfer information and ideas.
- 2. What are the factors to consider When choosing Media,
- 3. Difference between written and oral communication



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

TTLM, DEC. 2019

Page 18 of 73





*Note:* Satisfactory rating - 3 points **Unsatisfactory - below 3 points** 

	Answer Sheet	
		Score =
		Rating:
Name:	Date	ə:
Short Answer Questions		
1		
<u> </u>		
3		
	1	
Information Sheet-4	Appropriate non- verb	pal communication

#### 4.1. Using appropriate non- verbal communication

A large percentage (studies suggest over 90%) of the meaning we derive from communication, we derive from the non-verbal cues that the other person gives. Often a person says one thing but communicates something totally different through vocal intonation and body language. These mixed signals force the receiver to choose between the verbal and nonverbal parts of the message. Most often, the receiver chooses the nonverbal aspects.

Nonverbal communication is made up of the following parts:



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

TTLM, DEC. 2019

Page 19 of 73





- 1. Visual
- 2. Tactile
- 3. Vocal
- 4. Use of time, space, and image

**Visual.** Often called body language and includes facial expression, eye movement, posture, and gestures. The face is the biggest part of this. All of us "read" people's faces for ways to interpret what they say and feel. This fact becomes very apparent when we deal with someone with dark sunglasses. Of course, we can easily misread these cues especially when communicating across cultures where gestures can mean something very different in another culture. For example

- ♣ In American, culture the head going up and down whereas in India, a side-to-side head movement might mean the same thing might indicate agreement.
- **Activity**: dear learners, try to mention body languages in your locality and explain their meanings turn by turn to the class.

We also look to posture to provide cues/sign about the communicator; posture can indicate self-confidence, aggressiveness, fear, guilt, or anxiety.

Similarly, we look at gestures such as how we hold our hands, or a handshake. Many gestures are culture bound and susceptible to misinterpretation

**Tactile:** This involves the use of touch to impart meaning as in a handshake, a pat on the back, an arm around the shoulder, a kiss, or a hug.

**Vocal:** The meaning of words can be altered significantly by changing the intonation of one's voice. Think of how many ways you can say "no"- you could express mild doubt, terror, amazement, anger among other emotions. Vocal meanings vary across cultures

**Physical Space**: For most of us, someone standing very close to us makes us uncomfortable. We feel our "space" has been invaded. For Americans, the "intimate zone" is about two feet; this can vary from culture to culture. This zone is reserved for our closest friends. The "personal zone" from about 2-4 feet usually is reserved for family and friends. The social zone (4- 12 feet) is where most business transactions take place,



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 20 of 73





the "public zone" (over 12 feet). Arabs and Latin's normally stand closer together and do a lot of touching during communication. Similarly, we use "things" to communicate. This can involve expensive things, neat or messy things, photographs, plants, etc.

**Image:** We use clothing and other dimensions of physical appearance to communicate our values and expectations.

- ➤ A "majority" of the meaning we attribute to words comes not from the words themselves, but from nonverbal factors such as gestures, facial expressions, tone, body language, etc. Nonverbal cues can play five roles:
- 1. Repetition: they can repeat the message the person is making verbally
- 2. Contradiction: they can contradict a message the individual is trying to convey
- **3. Substitution**: they can substitute for a verbal message. For example, a person's eyes can often convey a far more vivid message than words and often do
- **4. Complementing:** they may add to or complement a verbal message. A boss who pats a person on the back in addition to giving praise can increase the impact of the message
- **5.** Accenting: non-verbal communication may accept or underline a verbal message. Pounding/hammering the table, for example, can underline a message.

Body language can speak as loudly, if not more, than words coming out of your mouth. Body language reinforces what you say. It can emphasize what you say. Body language can also contradict what you say. You may be saying 'Yes' but your body language is saying 'No'.

Here are some tips to keep your body language an effective communication tool:

- ◆ Maintain an open stance/posture when speaking with persons
- ◆ Use appropriate facial expressions in line with the tone of the conversation
- ♦ Use a proper tone of voice appropriate to the situation
- ◆ Maintain eye contact whether you are speaking or listening to someone
- ♦ Be posed and relaxed



TTLM: AGR DRP2 version 1 TVET Program: Dairy production Level II





When you are talking with someone, be aware of his or her body language. Their body language may show frustration, annoyance or confusion. Stop and ask them if they understand what you are saying.

Self-Check -4	Written Test
---------------	--------------

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

- 1. Show parts nonverbal communication.
- 2. List nonverbal factors

*Note:* Satisfactory rating - 5 points **Unsatisfactory - below 5 points** 



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1 TTLM, DEC. 2019

Page 22 of 73





#### **Answer Sheet**

Score = _	
Rating: _	

Date:	
;	
Appropriate lines of communication	
	Appropriate lines of communication

## 5.1. Identifying and following appropriate lines of communication with supervisors and colleagues

The prime purpose of communication is to create a flow of information between a sender and a receiver. Information can come in many forms, including:

♦ Oral (or verbal) ♦ Non-verbal ♦ Written ♦ Pictorial

#### **Communication channels**

Communication channels are the different ways in which information is delivered.

They can include: ◆ speaking on the telephone ◆ Speaking at a checkout counter or a reception desk ◆ Sending an email ◆ Researching the internet ◆ Television.

◆ Radio broadcasts
 ◆ Meetings
 ◆ Brochures, newsletters or flyers



TTLM: AGR DRP2 version 1 TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 23 of 73





	A 1		•			
•	Ad۱	/Art	100	m	മന	ıtς
•	/ \u	<i>'</i> -	.IOC		OI.	ıw

dvertisements 

Newspapers, magazines or other types or printed media.

Self-Check -5	Written Test

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

1. What are communication channels?

Note: Satisfactory rating - 5 points **Unsatisfactory - below 5 points** 

**Answer Sheet** 

Score = \_\_\_\_\_ Rating: \_\_\_\_\_

Date: \_\_\_\_\_

**Short Answer Questions** 



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II

TTLM, DEC. 2019

Page 24 of 73





1		

**Information Sheet-6** Workplace procedures for the location and storage of information

#### 6.1. Storage of information

#### 1. Manual filing system

Manual storage systems involve storing documents by hand in a filing cabinet. It is therefore suitable for organizations with large numbers of files and often used in a Centralized Filing System. Files are stored side by side like books on a shelf.

Filing and classification systems fall into three main types: alphabetical, numeric and alphanumeric. Each of these types of filing systems has advantages and disadvantages, depending on the information being filed and classified. In addition, you can separate each type of filing system into subgroups. Alphabetic filing is the most common filing system for less than 5,000 records.



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

Page 25 of 73





#### 2. Computer-based filing system

An electronic filing system is a system of organizing files that utilizes hard drive space or network space. The system may either be computer software, an Internetbased program, or a simple file and folder system on the desktop of a computer.

There are 2 main methods of filing, which are Loose Leaf method and secondly, the Collective method. Documents are filed individually in a normal file, holes are punched in the documents and then they are filed. Documents can be filed and de-filed very easily.

The horizontal filing system is a modern type of filing where the documents or letters are chronologically placed in folders one upon another in a horizontal or flat position. The computer filing system is a great alternative to a physical filing system. It is the best way to file and store all business documents, or as a personal filing system.

#### 6.2. Using Defined workplace procedures for the location.

**Documentation** or **on-going record keeping** (e.g. checklists, journals, etc.) that provides details of your project are always good if they are consistently kept and accurate. This is by far the most useful method for collecting organizational progress data. You want reports on numbers, activities, feedback, your reflections etc. in your evaluation and evidence to support other evaluation results.

**Retrieving or recalling information is important:** It often is closely related to how the information is stored. People known for outstanding memories have simply developed an effective retrieval system. This can include memorizing using memory joggers, repeating the information as it is received, taking subtle notes, and skilful use of references.



TVET Program: Dairy production Level II



Self-Check -6



Directions:	Answer all the questions listed below. next page:	Use the	Answer sheet provided in the
1. Defin	e documentation.		
Note: Satis	factory rating - 5 points Un	satisfacto	ory - below 5 points
	Answer Shee	ot	
	7 the West Cries		Score =
			Rating:
Name:		Date:	
Short Answ	er Questions		
1			

**Written Test** 



TVET Program: Dairy production Level II TTLM, DEC. 2019 TTLM: AGR DRP2 version 1

Page 27 of 73





**Information Sheet-7** 

Carrying out Personal interaction clearly and concisely

#### 7.1. Carrying out Personal interaction

TTLM: AGR DRP2 version 1

**Concise**, succinct, terse all refer to speech or writing that uses few words to say much. **Concise** usually implies that unnecessary details or verbiage have been eliminated from a more wordy statement: a **concise** summary of the speech.

To gain the information, you must consistently exercise excellent interpersonal communication skills. This involves several factors: receiving, storing, retrieving, giving, and interpreting information. It is important that members of a group communicate freely with each other. Exchange of information often involves a "transaction," a stimulus followed by a response. It's important that these transactions be kept open or complementary. Crossed or blocked transactions result in people talking at one another with no real communication. As a result, information is not exchanged.



TVET Program: Dairy production Level II





Avoid initials, acronyms, technical jargon, and unfamiliar words in communicating with others. The success of acquiring information will depend largely on how well you communicate with others.

#### To be interacting clearly and concisely ability to:

- Follow simple spoken messages.
- Perform routine workplace duties following simple written notices.
- Gather and provide information in response to workplace requirements.
- Complete relevant work related documents.
- Estimate, calculate and record routine workplace measures.

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

1. How to Carry out Personal interaction clearly and concisely?

<i>Note:</i> Satisfactory rating - 5 points  Answer Sheet	Unsatisfactory - below 5 points
	Score =
	Rating:
Name:	Date:
Short Answer Questions	
1	



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

Page 29 of 73





#### Reference

- 1. www.coursehero.com -PWPC1
- ZZZ00 Dummy Training Package Date this PDF was generated: 03 November
   2011 RTC2801A Participate in workplace communications
- 3. TESDA Online Courses Program

TTLM: AGR DRP2 version 1

- 4. Participating in workplace communication Kel Mikhael
- 5. TESDA Module Training PWC1 Summary.



TVET Program: Dairy production Level II











### **Dairy production**

Level -II

## Learning guide - 02

Unit of Competence: - PARTICIPATE IN WORKPLACE
COMMUNICATION

**Module Title: - PARTICIPATING IN WORKPLACE** 

COMMUNICATION

LG Code: AGR DRP2 M1 LO2-LG-02

TTLM Code: AGR DRP2 TTLM 1219v1

LO2:- Participate in workplace meetings and discussions



TVET Program: Dairy production Level II





Instruction Sheet Learning Guide #2
-------------------------------------

This learning guide is developed to provide you the necessary information regarding the following content coverage and topics –

- Attending team meetings.
- Expressing own opinions.
- Listening others without interruption.
- Making meeting inputs.
- Conducting Workplace interactions.
- Asking and responding questions about workplace procedures.
- Interpreting and implementing meeting outcomes

This guide will also assist you to attain the learning outcome stated in the cover page. Specifically, upon completion of this Learning Guide, you will be able to –

- Attend team meetings.
- Express own opinions.
- Listen others without interruption.
- Make meeting inputs
- Conduct Workplace interactions.
- Ask and respond questions about workplace procedures.
- Interpret and implement meeting outcomes

#### **Learning Instructions:**

TTLM: AGR DRP2 version 1

- 1. Read the specific objectives of this Learning Guide.
- 2. Follow the instructions described in number 1 to 7.



TVET Program: Dairy production Level II





- 3. Read the information written in the "Information Sheets 1,2,3,4,5 and 6" in page 3,5,8,11,14 and 16 respectively. Try to understand what are being discussed. Ask you teacher for assistance if you have hard time understanding them.
- 4. Accomplish the "Self-check 1, 2,3,4,5 and 6" in page -. 4, 7,10,13,15, and 17.
- 5. Ask from your teacher the key to correction (key answers) or you can request your teacher to correct your work. (You are to get the key answer only after you finished answering the Self-check 1).
- 6. If you earned a satisfactory evaluation proceed to "Information Sheet 2". However, if your rating is unsatisfactory, see your teacher for further instructions or go back to Learning Activity #1.
- 7. Submit your accomplished Self-check. This will form part of your training portfolio.



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





Information Sheet-1	Participate in workplace meetings and discussions

#### 1.1. **Workplace Meetings and Discussions**

#### Team

Here is one of the most commonly cited definitions: "A team is a small number of people with complementary skills who are committed to a common purpose, performance goals, and approach for which they are mutually accountable."

Similar definitions of a team include: "People working together in a committed way to achieve a common goal or mission. The work is interdependent and team members share responsibility and hold themselves accountable for attaining the results."

Teams differ from other type of groups in that members are focused on a joint goal or product, such as a presentation, completing in-class exercises, taking notes, discussing a topic, writing a report, or creating a new design or prototype.

#### 1.2. Attending Team meetings on time

Prior to meeting, preparing an agenda including topics for discussion, presenters for various topics, time allotment for each topic is very important. Make sure that there are not too many topics to cover within the designated time and choose an appropriate meeting time. Indicate that participants must be on time and have read the materials prepared.

When holding meeting, review the time frame allowed for the meeting. Terminate the meeting if it is over.

After the meeting, Prepare minutes and distribute as soon as possible after the minutes and follow-up on action items.



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

Page 3 of 73





Self-Check -1	Written Test	
ractions: Answer all the gue	stions listed below. Use the Answer sh	eet provided in
next page:	Stions listed below. Ose the Answer si	icet provided in
пом радо.		
1. What is team?		
ote: Satisfactory rating - 3 p	oints Unsatisfactory - belo	w 3 points
	Answer Sheet	
	Score =	
	Rating:	
lame:	Date:	
Short Answer Questions		



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 4 of 73





**Information Sheet-2** 

## Expressing Own opinions clearly and listening those of others too without interruption

#### 2.1. Expressing Own opinions clearly and listening those of others too without interruption

Listening to staff is probably one of the most powerful ways to keep them engaged and keep you informed. However, taking time to listen can be difficult especially when you are busy and otherwise engaged.

The tips and steps for listening described below can help you build staff engagement and commitment and get the information you need.

#### 1. Evaluate your need or ability to listen 'right now'

Assess whether this is a time you need to listen to staff – e.g. urgent priorities, they are upset about something, you need to know what they are doing

Decide if you can listen properly right now. If you are distracted or unable to devote full attention, you may need to delay the conversation. If you decide you can listen then take a deep breath, slow down and focus completely on what the staff member is telling you.'

- > Put aside work and other distractions
- > Face the staff member
- Decide what you need to get out of the conversation
- Resist the urge to prejudge
- Push unproductive thoughts aside
- ➤ Internally reframe challenging or irritating messages or statements think of the message as a chance to learn, gain information, or build a positive relationship.

#### 2. Maintain curiosity and show interest

- Show interest in what the staff member has to say
- ➤ Display sincere, attentive, non-verbal behavior e.g. positive body language and facial expressions



TTLM : AGR DRP2 version 1 TVET Program: Dairy production Level II

TTLM, DEC. 2019

Page 5 of 73





- ➤ Pay attention to your tone e.g. inquisitive vs. interrogative.
- ➤ Use short phrases to acknowledge and encourage the staff member to continue speaking (e.g. Uh, huh, I see... Go on...)
- Allow for silences to encourage the staff member to respond more fully.
- Sometimes it is helpful to silently count to 10 before talking
- Notice cues in the staff member's behavior and voice tones so you can 'listen beyond the words'. (e.g. It seems like this has been pretty frustrating for you)
- Acknowledge emotions it can help the staff member fee they have been heard and encourage them to share further information (e.g. you must be disappointed after putting in all that extra time).

#### 4. Ask Questions and clarify what you have heard

Ask open-ended questions to get the staff member to expand on what they are saying (e.g. So, what happened to cause the delay?)

Ask closed questions to determine specific information (e.g., who was affected by this?)

Ask follow-up questions to gain a deeper understanding (So what happened after that?)

As needed, take a moment to summarize your understanding of what has been said.

#### 5. Manage the flow of the conversation

TTLM: AGR DRP2 version 1

Suggest a period – let the staff member know how much time you have. If they need more time than that, you may need to suggest another time to continue

If possible identify a joint outcome – what information will be most useful to you and what does the staff member need from you;

- Redirect if the conversation gets 'off track' you can gently steer it back to the topic (Ok thanks for that information. Can we go back to the issue of\_\_\_\_?)
- Wrap-Up/conclude the conversation by expressing thanks.



TVET Program: Dairy production Level II





the

Self-Check -2	Writte	en Test
Directions: Answer all the question next page:	uestions listed below. Use t	he Answer sheet provided in
Put the tips and steps for lis	stening.	
Note: Satisfactory rating - 3	points Unsatisfa	actory - below 3 points
	Answer Sheet	
		Score =
		Rating:
Name:	Da	ate:
Short Answer Questions		



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 7 of 73





	Making meeting inputs consistent with the meeting purpose
Information Sheet-3	and established protocols.

#### 3.1. Meeting inputs are consistent with the meeting purpose and established protocols 3.1.1. Meeting purpose

Effective sharing of information through workplace meetings for instance plays an important role for better operation of activities in an organization.

Information exchange by participating in workplace meetings and discussions may be required for:-

- explain changes happening in the workplace
- discuss and solve problems and make decisions
- update Occupational, Health and Safety (OH&S) and other procedures
- determine workplace targets
- schedule and allocate tasks
- Provide feedback and evaluation.

Information can be shared in various ways, Formal meetings, informal discussions and work team briefings are commonly used to share information in face-to-face settings. Meetings might be convened for a specific purpose, such as OH&S or union meetings, or they may be more general in their purpose. All meetings must be structured to achieve their purpose and conclude in a reasonable time frame. An agenda may be used to outline the purpose of a meeting and the important points that need to be raised and discussed.

Formal meetings use an agenda which generally includes the following items:

- opening, welcome, and names recorded of those present and names of apologies received
- dated minutes and business arising from the previous meeting, including the acceptance of these minutes, correspondence, both in and out, with business arising
- reports from the finance and other subcommittees, general and other business
- date, time and place of the next meeting and the close of the current meeting.



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1 TTLM, DEC. 2019





**Minutes** are detailed notes taken during a meeting, they include everything that has been said and agreed upon by the participants. Informal meetings are less rigid in their structure. However it is still important to take *minutes* even when such discussions take place.

#### 3.1.2 Protocols

Participation in a workplace meetings and discussions in any case demands the following protocols despite the formality or informality of workgroup meetings. The following tips are some of them:-

- Attend the meeting on time
- Observing meeting
- Compliance with meeting decisions
- > Obeying meeting instructions

TTLM: AGR DRP2 version 1

- Listen attentively, Do not interrupt other speakers
- Contribute to the meetings by expressing opinions in an appropriate manner
- > Behave courteously towards other participants in the meeting
- > Do not discuss issues that are outside the purpose of the meeting
- > Ask issues to clarify misunderstandings, Take notes where appropriate of decisions agreed to in the meetings and retain this for future reference
- > Act on the instructions or decisions of the meeting within the agreed time Keep sensitive issues raised during the meeting confidential.



TVET Program: Dairy production Level II





Self-	-Check -3	Writt	en Test
Directions:	Answer all the qu	uestions listed below. Use t	he Answer sheet provided in the
	next page:		
	1. List ways of s	haring information.	
	2. Protocols of v	vorkgroup meetings	
	3. What is meet	ing?	
Note: Satis	factory rating - 3	points Unsatisfa	actory - below 3 points
		Answer Sheet	Score =
			Score =  Rating:
Name:		Da	ate:
Short Answ	er Questions		
1.			



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 10 of 73





Information Sheet-4	Conducting Workplace interactions

#### 4.1. Conducting workplace interactions in a courteous manner

Every member of the workplace in every interaction treats each individual, whatever his or her job, with respect.

Workplace interactions May include:

- Face to face
- Telephone
- Electronic and two way radio
- Written including electronic, memos, instruction and forms,
- Non-verbal including gestures, signals, signs and diagrams.

#### 4.2. Forms of workplace interactions

Forms of workplace interactions consists of

- Personnel forms,
- Telephone message forms,
- Safety reports

In addition, positive and respectful staff members:

- Are inclusive: Everyone has a sense of belonging
- > Support each other's success
- Acknowledge and accommodate differences in needs, knowledge and ways of doing things
- Recognize each other's contributions.
- Treat others with respect



TTLM : AGR DRP2 version 1 TVET Program: Dairy production Level II





- > Let others know what they need from them, courteously and with consideration for their time
- ➤ Listen to others actively are curious about what others are really saying
- > Take personal responsibility for calling behavior that makes them uncomfortable
- Address issues directly with the person involved
- > Believe in each other's positive intent
- Forgive each other and themselves when problems occur
- > Take action to make things better, forgive, and let go.
- > Respect each other's confidences.

TTLM: AGR DRP2 version 1



TVET Program: Dairy production Level II





|--|

**Directions:** Answer all the questions listed below. Use the Answer sheet provided in the next page:

- 1. What are the types of workplace interactions.
- 2. Forms workplace interaction

Note: Satisfactory rating - 3 points Unsatisfactory - below 3 points

	Answer Sheet		
	Allswer Officer	Score =	
		Rating:	
Name:	Date	e:	
Short Answer Questions			
1			
			<u>-</u>
2			



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 13 of 73





	Asking	and	responding	questions	about	workplace
Information Sheet-5	procedu	res.				

## 5.1. Asking and responding to Questions about simple routine workplace procedures and matters concerning working conditions of employment

Touch base meetings are different from meetings you would schedule to tell employees what you expect of them or to assign them some work; try to schedule these meetings separately.

#### To help get the conversation going try asking:

"How are things going? And how are you doing?"

"What do you think I need to know about this week?"

"Tell me what is happening in your work right now?"

"What do you want to focus on this week?"

- > Listen and try not to interrupt.
- Ask questions for clarification.

TTLM: AGR DRP2 version 1

Respond to any questions or requests for information.



TVET Program: Dairy production Level II





Self-Check -5	Written Test	
Directions: Answer all the questions listed below. Use the Answer sheet provided in the next page:  1. Write difference between touch base meetings and ordinary meetings.		
Note: Satisfactory rating - 3	points Unsatisfa  Answer Sheet	Score =   Rating:
Name: Short Answer Questions 1		te:

TVET Program: Dairy production Level II TTLM, DEC. 2019 TTLM: AGR DRP2 version 1

Page 15 of 73





Information Sheet-6	Interpreting and implementing meeting outcomes

#### 6.1. Interpreting and implementing Meetings outcomes

Why are you having your meeting, and what do you hope to accomplish as a result of the meeting? Those are the critical questions you need to answer before you even begin to plan your meeting. The answers to those questions should appear right at the top of the meeting agenda. That purpose statement is the answer to the question why? Before you call for any meeting push yourself to deeply examine why you need the meeting.

Desired outcomes are a description of the specific accomplishments of the meeting -tangible things that you want to have in your hand at the end of the meeting and going to implement after.

In the **parking lot example**, the outcomes might be:

- An agreed-on list of the problems with the parking
- ➤ An agreed-on list of the causes of those problems

Notice that the outcomes are nouns, not verbs. The final outcome is a "list," not "discussing." At the end of the meeting, you want to have a clear accomplishment -- a tangible thing in your hand to implement and get the desired objective of your organization.



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 16 of 73





Self-Check -6	Writte	n Test
<b>Directions:</b> Answer all the qu	uestions listed below. Use th	e Answer sheet provided in the
next page:		
1. Define desired outcome	mes.	
2. Discuss how to implem	nent meeting outcome?	
·	Č	
Note: Satisfactory rating - 3	B points Unsatisfa	ctory - below 3 points
	Answer Sheet	Score =
		Rating:
Name:	Dat	to
	Da	te:
Short Answer Questions		
1,		
0		



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II TTLM, DEC. 2019





#### Reference

- 1. www.coursehero.com –participate workplace communication
- 2. Tesda Online Courses Program in PWC
- **3.** ZZZ00 Dummy Training Package Date this PDF was generated: 03 November 2011 RTC2801A Participate in workplace communications
- 4. PARTICIPATING IN WORKPLACE COMMUNICATION Kel Mikhael
- **5.** TESDA Module Training PWC1 Summary.



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





### Dairy production

Level -II

## Learning Guide -03

Unit of Competence: - Participate in workplace communication

Module Title: - Participating in workplace

communication

LG Code: AGR DRP2 M1 LO3-LG-3

TTLM Code: AGR DRP2 TTLM 1219v1

# LO3:- Complete relevant work related documents



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 0 of 73

TTLM: AGR DRP2 version 1





Instruction Sheet	Learning Guide #03
-------------------	--------------------

This learning guide is developed to provide you the necessary information regarding the following content coverage and topics -

- Range of forms relating to conditions of employment.
- Recording workplace data.
- Using basic mathematical processes.
- Identifying and acting on errors in recording on forms.
- Completing requirements of reporting.

This guide will also assist you to attain the learning outcome stated in the cover page. Specifically, upon completion of this Learning Guide, you will be able to

- Range of forms relating to conditions of employment.
- Record workplace data.
- Use basic mathematical processes.
- Identify and act on errors in recording on forms.
- Complete requirements of reporting.

#### **Learning Instructions:**

- 1. Read the specific objectives of this Learning Guide.
- 2. Follow the instructions described in number 1to 7.
- 3. Read the information written in the "Information Sheets 1,2,3,4 and 5"in page 3,6,9,11 and 13 respectively. Try to understand what are being discussed. Ask you teacher for assistance if you have hard time understanding them.
- 4. Accomplish the "Self-check 1,2,3,4 and 5" in page -. 5, 8, 10, 12 and 17.



TVET Program: Dairy production Level II TTLM: AGR DRP2 version 1

Page 1 of 73





- 5. Ask from your teacher the key to correction (key answers) or you can request your teacher to correct your work. (You are to get the key answer only after you finished answering the Self-check 1).
- 6. If you earned a satisfactory evaluation proceed to "Information Sheet 2". However, if your rating is unsatisfactory, see your teacher for further instructions or go back to Learning Activity #1.
- 7. Submit your accomplished Self-check. This will form part of your training portfolio.



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





Information Sheet-1
---------------------

#### Range of forms relating to conditions of employment

#### 1.1. Completing range of forms relating to conditions of employment

In recording information on standard forms, they need to be completed and submitted prior to the commencement of as well as during employment. The Standard forms may be related to:-

- > employee records and workplace agreements
- personnel and staffing details
- > taxation and superannuation
- banking and finance
- health and insurance records
- Workers Compensation, accidents and incidents.

It is important to read through all forms carefully, as well as any accompanying instructions, before starting to fill them out. Make sure that all the information is available and is correct. Check the spelling of names and addresses and that any numbers have been accurately recorded. Government forms are often translated into official documents and any errors will be duplicated on them.

Details that are commonly requested include:

- Full name and title
- Home and postal addresses
- Date of birth, place of birth and country of citizenship
- Phone and fax numbers and email addresses
- Occupation
- Signature and dates.



TTLM: AGR DRP2 version 1 TVET Program: Dairy production Level II





Forms should be completed clearly and neatly in the spaces provided using the type of pen and style of writing indicated in the instructions. Always check through the answers for accuracy. Any corrections which are necessary should be made according to the procedure set out in the instructions.

It is good practice to make a copy of the form for future reference before presenting or mailing it. If sending the form by mail, ensure that the postal address is correct, the sender's address is on the envelope and the. Correct postage is affixed. Retain original forms such as birth certificates and only forward photocopies. Each workplace will have a range of forms, specific to the enterprise that workers need to complete. There is a legal obligation on employers to keep some of these records such as safety reports and chemical records.

Forms that are common to most enterprises include: safety reports, dockets, invoices and receipts petty cash vouchers, time sheets, telephone message forms and leave forms. Other enterprise forms might include: chemical records, weather records, vehicle and machinery log books, registration, licenses, insurance forms and equipment inspection records.



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





Self-Check -1	Written Test
Con Gricok 1	William 100t

Directions: Answer all the questions listed below. Use the Answer sheet provided in the next page:

1. List forms that are common to most enterprises.

Note: Satisfactory rating - 6 points	Unsatisfactory - below 4 points	
	Answer Sheet	Score =
		Rating:
Name:	_ Date	9:
Short Answer Questions		
1		



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 5 of 73

TTLM: AGR DRP2 version 1





Information Sheet-2	Recording workplace data.
---------------------	---------------------------

#### 2.1. Recording Workplace data on standard workplace forms and documents

#### 2.2.1 Workplace Documents

The Workplace Documents assessment measures skills that individuals use when they read real workplace documents and use that information to make job-related decisions and solve problems. The documents include messages, emails, letters, directions, signs, bulletins, policies, websites, contracts, and regulations.

Workplace documents must have a clear purpose and be written for a specific audience. The purpose of these documents is to effectuate an action from the audience. Range of forms relating to conditions of employment is completed accurately and legibly. Workplace data is recorded on standard workplace forms and documents. Basic mathematical processes are used for routine calculations.

**Documentation** is a set of documents provided on paper, or online, or on digital or analog media, such as audio tape or CDs. Examples are user guides, white papers, on-line help, quick-reference guides. It is becoming less common to see paper (hard-copy) documentation.

Documentation standards in a software project are important because documents are the only tangible way of representing the software and the software process. Documentation process standards These standards define the process that should be followed for document production

Every organization has a definite procedure for storing relevant information. It is important that all employees who need to access that information are familiar with the location and the filing systems used. Records might be stored in; filing cabinets, computer files or databases, folders on shelves, in drawers and under counters, pin boards and white boards.



TVET Program: Dairy production Level II





Many workplaces also store information which is confidential. Anyone with access to these records should only use them when necessary and only allow distribution of the information to relevant personnel or authorities.



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 7 of 73





Self-Ched	ck -2	Writte	en Test
	wer all the qu	uestions listed below. Use th	ne Answer sheet provided in th
1. H	low can we r	record workplace data acco	rding to standards?
<i>Note:</i> Satisfacto	ory rating - 4	l points Unsatisfa	actory - below 3 points
Note: Satisfacto	ory rating - 4	I points Unsatisfa Answer Sheet	actory - below 3 points  Score =
Note: Satisfacto	ory rating - 4	•	
Note: Satisfacto	ory rating - 4	•	Score =
Name:		Answer Sheet	Score =
		Answer Sheet	Score = Rating:



TVET Program: Dairy production Level II TTLM, DEC. 2019





Information Sheet-3	Using basic mathematical processes
---------------------	------------------------------------

#### 3.1. Using Basic mathematical processes for routine calculations

People who work in primary industries often need to use mathematical skills. The ability to perform basic calculation is essential to the efficiency and productivity of farms and other rural enterprises. Examples of mathematical tasks that might be required in the workplace include:

- > Estimating the area of dairy cattle house and the total number of dairy herds.
- counting livestock (especially diary cattle's )in yard
- calibrating a spray unit before applying a pesticide
- measuring a length of timber before cutting it
- Calculating the number of fence posts required to construct a fence.

In the above cases or others, some of the mathematical skills regularly used in general agriculture, dairy production, and land management activities are:- Counts and tallies, estimation, measurements, calculations, tables and graphs.

#### **Counts and Tallies**

TTLM: AGR DRP2 version 1

Counting is the basic and essential skill applied in rural workplaces such as veterinary clinics. In rural settings, quite a big range of things have to be counted such as: fence posts lying in a pile, bags of fertilizer/s amount of milk produced per cow per day, Livestock need to be counted accurately in both paddocks and yards.

Where more than one group or class is being counted at the same time, a tally system is used. For example, weaner cattle might be weighed before starting a supplementary feeding program. The weight of each animal could be recorded individually against its ear tag number. Alternatively, a tally might be kept of the number of weaners in each weight class.



TVET Program: Dairy production Level II





Self-Check -3	Writte	n Test
next page:	uestions listed below. Use the basic mathematical processor	e Answer sheet provided in the
Note: Satisfactory rating - 3	points Unsatisfac	ctory - below 3 points
	Answer Sheet	Score = Rating:
Name:	Dat	e:
Short Answer Questions 1		



TVET Program: Dairy production Level II TTLM, DEC. 2019





	Identifying and acting on errors in recording on
Information Sheet-4	forms.

#### 4.1. Identifying Errors in recording information on forms/ documents

#### **Team Proofing Stage**

You will be paired with another proofer, the *reader*, and you will be issued two versions of the same section. One version is the marked-up copy, which contains modifications in handwritten red ink. The reader will read aloud each word, punctuation mark, and number on the marked-up section.

#### **Single Proofing Stage**

After the corrections have been made and checked from the team proofing stage, you should do a single proof on the new copy. Mark corrections in red ink. Continue to repeat these processes until the materials/data result are error free.

During your single proof, read every word aloud. In this way you will both see and hear the copy, which will enable you to better detect a missing word or number.

Reminder: Spell-check programs have reduced misspellings considerably, but you should be aware of specialized terms that the computer's dictionary does not know.

Once the manual is ready to print, you need to follow the same instructions to proof the technical specification sheets for each.



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





Self-Check -4	Writte	en Test
next page:		ne Answer sheet provided in the age and Single Proofing Stage
<i>Note:</i> Satisfactory rating - 5	5 points Unsatisfa	actory - below 5 points
	Answer Sheet	Score = Rating:
Name:	Da	ite:
Short Answer Questions 1.		



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II TTLM, DEC. 2019





Information Sheet-5	Completing requirements of reporting.

#### 5.1. Completing Reporting requirements to supervisor

A report: is a statement of the results of an investigation or of any matter on which definite information is required. (Oxford English dictionary)

Reports vary in their purpose, but all of them will require a formal structure and careful planning, presenting the material in a logical manner using clear and concise language. The following section explores each stage in the development of your report, making recommendations for structure and technique.

The following stages are involved in writing a report:

- i. clarifying your terms of reference
- ii. planning your work
- iii. collecting your information
- iv. organizing and structuring your information
- v. writing the first draft
- vi. Checking and re-drafting.

#### The following common elements can be found in many different reports:

#### Title page

Does this include the Title? Author's name? Module/course details?

#### Acknowledgements

Have you acknowledged all sources of help?

TTLM: AGR DRP2 version 1

#### Contents

Have you listed all the main sections in sequence?



TVET Program: Dairy production Level II





Have you included a list of illustrations?

#### Abstract or summary

Does this state:

The main task?

The methods used?

The conclusions reached.

The recommendations made.

#### Introduction

Does this include: Your terms of reference?

The limits of the report?

An outline of the method?

A brief background to the subject matter?

#### Methodology

In this section, you should state how you carried out your enquiry. What form did your enquiry take? Did you carry out interviews or questionnaires, how did you collect your data? What measurements did you make? How did you choose the subjects for your interviews? Present this information logically and concisely.

#### **Results or findings**

Present your findings in as simple a way as possible.

TTLM: AGR DRP2 version 1

The more complicated the information looks, the more difficult it will be to interpret. There are a number of ways in which results can be presented.

Here are a few:



TVET Program: Dairy production Level II





TablesGraphsPie chartsBar chartsDiagrams

#### Illustration checklist

- Are all your diagrams / illustrations clearly labeled?
- Do they all have titles?
- Is the link between the text and the diagram clear?
- Are the headings precise?
- Are the axes of graphs clearly labeled?
- Can tables be easily interpreted?
- Have you abided by any copyright laws when including illustrations/tables from published documents?

#### **Discussion**

This is the section where you can analyze and interpret your results drawing from the information that you have collected, explaining its significance. Identify important issues and suggest explanations for your findings. Outline any problems encountered and try to present a balanced view.

#### Conclusions and recommendations

This is the section of the report, which draws together the main issues. It should be expressed clearly and should not present any new information. You may wish to list your recommendations in separate section or include them with the conclusions.

#### References

Have you listed all references alphabetically?

Have you included all the necessary information?

Are your references accurate?



TTLM : AGR DRP2 version 1 TVET Program: Dairy production Level II





#### Appendices

Have you only included supporting information?

Does the reader need to read these sections?



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II TTLM, DEC. 2019





Self-Check -5	Writte	n Test
	questions listed below. Use	e the Answer sheet provided in
the next page:		
2. Discuss briefly	the common elements in diffe	erent reports.
3. List ways in wh	ich results can be presented	
Note: Satisfactory rating -	5 points Unsatisfa	ctory - below 5 points
	Answer Sheet	
	Allower Sheet	Score =
		Rating:
Name:	Dat	e:
Short Answer Questions		
1		



2.

TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 17 of 73





Operation sheet-1	Writing a report

#### Stages involved in writing a report:

- i. clarifying your terms of reference
- planning your work ii.
- collecting your information iii.
- organizing and structuring your information iv.
- writing the first draft ٧.
- Checking and re-drafting. vi.



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II





LAP test	Practical demonstration
Name: D	ate:
Time started:	Time finished:
<b>Instructions:</b> Given necessary templates, too following tasks within 4 hours.	ols and materials you are required to perform the
Task 1. Perform writing a report:	



TVET Program: Dairy production Level II TTLM, DEC. 2019

Page 19 of 73





#### Reference

- 1. www.coursehero.com PWC
- 2. ZZZ00 Dummy Training Package Date this PDF was generated: 03 November 2011 RTC2801 A Participate in workplace communications
- 3. Tesda Online Courses Program
- 4. Participating in workplace communication Kel Mikhael
- 5.TESDA Module Training PWC1 Summary

TTLM: AGR DRP2 version 1



TVET Program: Dairy production Level II





#### **Trainers prepared the TTLM with their full address**

No	Name of trainer d	TVET Represent	Occupation	E-mail	
1	Addise Desta	W/Sodo ATVET College	Animal and range science(B.sc)	0913270120	addiserahel2701@gmail .com
2	Ayele Mengesha	Holeta Poly tech. College	An. Nutr.(MSc)	0911802467	ayelemengesha@ymail.
3	Sead Taha	Agarfa ATVET College	Animal science(Bsc)	0920356174	tahasead@gmail.com
4	Sisay Fekadu	Gewane ATVET College	An. Production (MSc)	0913115358	sisrobel09@gmail.com
5	Tesfahun Kebede	Alage ATVET College	Animal breeding & Genetic (MSc)	0910618584	praiselord21@gmail.co m
6	Ybrah Weliyergs	Michew ATVET College	Livestock production &pastoral Dev't (MSc)	0910569723	ybrahababa@gmail.com
7	Sintayehu Belina	Assossa ATVET College	Animal Science Bsc	0953307311	Sintayehubelina@yahoo .com
8	Tesfu Abtie	Burie Poly TVET college	Animal Science	0910162233	tawe2111@gmail.com
9	Tamirat Chanyalew	Bako ATVET College	Animal and Range science(Bsc.)	0942922400/ 0917819403	tamiratgeletac@yahoo.co m



TTLM: AGR DRP2 version 1

TVET Program: Dairy production Level II TTLM, DEC. 2019